




June 20, 2016

MEMORANDUM

TO: District Board of Trustees

FROM: Jim Murdaugh, President 

SUBJECT: Authorization to execute a new (revised) contract and agreement with Instructure for the Canvas Learning Management System

Item Description

This item requests that the District Board of Trustees authorize the College to enter into a Participation Agreement with Instructure and execute a new 5-year contract with Instructure for their Canvas Learning Management System (LMS), associated integrations and support, saving the College between \$30,000 and \$45,000 per year for each of the first 4 years.

Overview and Background

On January 20, 2015 the District Board of Trustees approved the purchase of Canvas by Instructure to serve as the College's Learning Management System (LMS). Canvas was selected to replace the Blackboard LMS that was in use at the time due to its broader features and lower costs. The purchase term was for 5 years, beginning on July 1, 2015.

In April of this year, Florida State University (FSU) negotiated a new Master Agreement for Canvas on behalf of the State University System. As a result, members of the Florida College System can enjoy the favorable pricing that was negotiated by opting in to the new FSU negotiated agreement. The FSU agreement offers the College savings of over \$45,000 in FY 2017, and savings of over \$32,000 for each of the subsequent 3 years. In order to take advantage of these savings, the College needs to execute a new 5-year contract with Instructure as well as sign a Participation Agreement with them.

Past Actions by the Board

On January 20, 2015 the District Board of Trustees approved the purchase of Canvas by Instructure to serve as the College's Learning Management System (LMS).

Funding/Financial Implications

The College presently has a contract with Instructure for a 5-year initial term, beginning on July 1, 2015, that was signed on January 20, 2015. We have 4 years left under the present contract. The proposed contact is for a 5-year term, beginning July 1, 2016, and provides access to the Canvas software, integrations and support. The cost of the remaining 4 years on the current contract is \$845,728. The cost of the new 5-year contract will be \$856,174, representing significant savings.

Staff Resource

Bret Ingerman, Barbara Wills

Recommended Action

Approve the recommendation to authorize the College to enter into a Participation Agreement with Instructure and execute a new 5-year contract with Instructure for their Canvas Learning Management System (LMS), associated integrations and support, saving the College between \$30,000 and \$45,000 per year for each of the first 4 years