



INTENT TO START NEGOTIATION'S

This **ITN 2023-11 The Teen Traffic Safety Grant-Mailer Project of Parent/Teen Safe Driving Folders** was released to the public on October 3, 2023 via the TCC Purchasing Website and the State of Florida Vendor Bid System. The college received complete and acceptable submittals from the below vendors on October 23, 2023, as a result of this Invitation to Negotiate (ITN).

- PRIDE Enterprises
- RR Donnelley
- Rapid Press, Inc
- American Solutions for Business

Based on the evaluation criteria outlined in the ITN, the submittals were reviewed and evaluated by an evaluation committee. Such factors that were consider, but not limited to, consist of:

- Range of printing techniques, instrumentalities, or services offered in-house by the vendor in order to meet the College scope of work expectations.
- Operating procedures to include quality control; sustainability; copyright checking; bulk mailing; fulfillment services; order placement (including online ordering capabilities), processing and delivery; and information management.
- Financial consideration and flexibility of the Vendor including rebates, payment terms, and opportunities for additional savings and efficiencies.
- Pricing within and across categories of services. While pricing is a factor for consideration, it is important to understand that this is not a bid, but a means to gauge the vendors who are most prepared to provide the best value to the College.
- Experience and references
- Compliance with TCC terms and conditions

Based upon the qualifications submitted and the result of the evaluation process:

- **Rapid Press Inc.**, is selected to begin negotiations. If negotiations fail to produce a contract, or if **Rapid Press Inc.** performance fails to meet expectations during the 3-year scope of the ITN, TCC reserves the right to begin negotiations with the other qualified respondents.